**CURRICULUM VITAE**

**J.KOMAL KUMAR Contact No**: 9160707474

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Objective

To be a Professional in an Organization that would challenge my skills and abilities, and where in they will find an avenue for their furtherance.  Also, tap my unknown talents and channel them to the maximum use.

Summary

 A thorough Hr and Marketing professional with intricate knowledge in growth of the business. Honest, responsible and highly adaptable with strong people skills.  Have high energy levels.  Good analytical skills and attention to detail. Versatile and a very fast learner.

### Educational Qualification

**Post Graduation:**

* **M.B.A (HR and MARKETING**): Nagarjuna PG College, (Osmania University) Miryalguda AP.

**Graduation:**

* **B.Com** **(CSc)**: Shantinekethan Degree College, Miryalguda, Affiliated to Osmania University.

**Intermediate:**

* **C.E.C.** Intermediate, Saketha Junior College, Miryalguda, Affiliated to S.B.S.E.

**Schooling:**

* **S.S.C**, Nalanda High School, Miryalguda, Affiliated to S.B.S.E

##### Project Experience

**Project Details:** Done the “**QUALITY OF WORK LIFE**”

**Organization : Andhra Cements Ltd.,** Durgapuram, Guntur (Dist.) A.P.

**Team Members**: 03

### Personal Attributes

* Well Experienced in Participating Medical Health Camps, Blood Donation Camp and social services in rural areas with N.G.O’s (C.R.D.S, I.D.O)
* Keeping update with happenings in corporate world and in market.

Carrier Achievements

* The Best Customer Service Executive awarded by M/s Vodafone Essar South Pvt Limited, Andhra Pradesh
* Quickly identify problem areas and implement effective solutions to meet goals.
* Solid professional standards; excellent track record of dependability. Maintain focus on achieving results while formulating and implementing.

Skill Set

* Competent in MS Word, PowerPoint, Excel and Windows OS.
* Firm believer in independent professional handling of work with complete dedication towards superiors.
* Have pragmatic orientation and love to take up challenging assignments.

##### Work Experience

* From 1/10/2013 year onwards to till date working as **Customer Relationship Executive** in **Uninor Customer Service Store** at Miryalaguda.
* **Company : Uninor**

**Designation :** Retailer Sales Executive

**Period :** 01/08/2010 to 30/9/2013

* **Company : Vodafone Essar South Pvt Ltd.**

**Designation :** C.S.E. (Customer Service Executive)

**Period :** April 2007 - August 2009

**Job Responsibilities:**

* Managing Uninor Store Operations at miryalguda
* Maintain the Attendance and job card sheet of Sales Executive.
* Maintain the daily, weekly and monthly MIS of business done by the Sales Executives and in Store.
* Allocating Daily, Weekly and Monthly targets for sales Executives.
* Attending to Retailer Shops regularly to make participate in selling the uninor products
* Attending to customer queries and effectively redressing the same.
* Suggest the Customers with better tariffs per their usage.
* Selling Post paid connections from Store Walk in Customers.
* Retention of Customers who want to cancel the connections.
* Reporting to the Store Manager.

Carrier Achievements

* The Best Customer Service Executive awarded by M/s Telenor (India) Communiactions Pvt Ltd.
* The Best Customer Service Executive awarded by M/s Vodafone Essar South Pvt Limited, Andhra Pradesh
* Quickly identify problem areas and implement effective solutions to meet goals.
* Solid professional standards; excellent track record of dependability.
* Maintain focus on achieving results while formulating and implementing.

##### Personal Profile

Father’s Name J.Peddulu

Date of Birth 20th June, 1985

Sex Male

Marital Status Married

Nationality Indian

Languages Known English, Hindi, Telugu

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**Declaration:**

I hereby declare that all of the above mentioned details are true to the best of my knowledge.

Date :

Place :

(**jampula.komal kumar)**